

THE HEART OF REAL ESTATE

Presented by Victoria Feldman

**Discover the Inner Keys to
Outer Success**

Friday, November 7, 2014

1:00 PM - 4:30 PM

**Monterey County Association of
REALTORS(R)**

201-A Calle Del Oaks Place
Del Rey Oaks, CA 93940



Guest Speaker, J.R. Rouse
Sotheby's International Realty



SOULED OUT EVENT

*"As you perceive something, you give birth
to a thought, and this thought now thinks."
Abraham*

If we want a new reality, we must set our intentions to create it. Having a deliberate intent for whatever you want in life, while at the same time balancing your energy along the way sets the stage for positive outcomes. J.R.'s dynamic, positive mindset has made him one of Monterey Peninsula's elite Top Producers. J.R. will speak on the power of intention and how the reality of the law of attraction manifests into achieving everything we want.

Guest Speaker, Ken Baker

Senior Loan Consultant, Mortgage California

Preferred Mortgage Provider for
Sotheby's International Realty



Ken Baker has been in the mortgage industry for over 17 years and brings his knowledge and expertise to every transaction. Ken's deeply caring demeanor frames his whole being and his concern for his clients is without hesitation or reservation. Ken's tagline is: 7 days a week, 8am to 8pm.

Guest Speaker, Judith Profeta

Owner/Broker Alain Pinel Realtors,
Carmel, California



Judie's gift is her ability to remain positive, overcome obstacles and limiting beliefs in order to reach her highest, most desired goals. Her leadership is an inspiration to all her agents, whether they are new or seasoned ones. Judie will speak on the power of positive thinking and how to succeed regardless of market conditions.

Guest Speaker, Susan Spiegel

Keller Williams Realty,
Carmel California



Susan is a Top Producer and her career as a Realtor is an inspiration to new as well as seasoned agents. She will speak on Mini-Mastery in Real Estate Sales. Susan will share with us how to create and manifest something bite-sized using her own success as an agent who has carved out a niche selling oceanfront condos as an example of what it takes to attain that "mastery."

Some of what you will experience are:

Integration of knowledge and action. The three C's...

1. CLARITY-you will learn how to make a lasting first impression & establish trust with potential clients by being clear, concise and credible.
2. CREATIVITY-you will be invited to participate in creative exercises that will empower you in perfecting your manifesting skills.
3. COMMITMENT-you will learn how to be a "Realist" instead of an "Idealist" by committing yourself to positive, happy thoughts.

BECOME a Super Star?

1. Master your own unique style as an entrepreneur & create a network of grateful clients who will refer you over and over again.
2. Improvisational exercises that will amplify your vision and boost your sales.
3. Access your authentic, fearless self.
4. Manifest goals you think are impossible to accomplishments that flow naturally using your internal powers. selling oceanfront condos as an example of what it takes to attain that "mastery."

\$50.00-Includes Your Own Personal Workbook, Supplies, Prizes & Refreshments.

(Must Register by October 25th, 2014. Sorry No Refunds)

SPACE IS LIMITED...

For further information, please contact Victoria or call (831) 236-8698

[REGISTER HERE](#)

*If you have a problem submitting your information through PayPal,
please call us and we can take your credit card information over the phone*

(831) 236-8698

Victoria Feldman has been a licensed Realtor since 1988. Her television program titled "Conscious Real Estate, a Win-Win for Everyone" was based on the same principles she incorporates in her transformational course, *The Heart of Real Estate*. Victoria received her CRS (Certified Relocation Specialist) credential and is an Honorary Member of the ERC (Employee Relocation Council) in Washington, D.C. Victoria has been a multi million dollar producer for over 20 years and has been honored as a Top Producer, both while working in Beverly Hills for Brand Realty and in Carmel, where she was a designee of the prestigious Alain Pinel Realtors President's Round Table. Victoria is a member of the Beverly Hills/Greater Los Angeles Association of REALTORS.